Dear Friends of Crossroads,

The day set aside in January to honor the memory of Dr. Martin Luther King, Jr. has passed, but I cannot help but remember many of the quotes and inspiring words brought forth on that day; words that echo long after the holiday marking this great man’s birthday is put away until next year. The quote above is especially poignant to me as it reminds me of the work done at Crossroads every single day.

So many of our clients come to us in darkness. The despair and hopelessness of extreme poverty is like being trapped in total darkness. But, the love of our staff, volunteers, and you, our supporters and friends, brings light and hope to situations that can appear to have no way out.

This is the time of year when we, at Crossroads, review our performance of the past twelve months. For the sake of evaluation this ministry is broken into its many parts and looked at under the microscope of measurable results. When you study the numbers detailed in the report that follows this letter you will see how each segment of this agency fulfilled its part of our mission. You will read about jobs found, food provided, meals served, prescriptions filled, identification obtained and so much more – all of which total another year reaching out to a community of need. But, keep in mind, that those numbers represent much more than food, rides, medicine, I.D. and so on. What we cannot itemize are the smiles, the tears, the hugs, the many words of thanks, and the pure relief that emanates from the eyes of those who come to us in despair and leave with hope; in short, the love we share through simple human interaction.

Dr. King knew what we, at Crossroads, have learned so well in our 45 plus years - we are all in this together. Whichever role we may occupy – client or donor– we can each give and receive love in equal measure.

As we all look forward to the year ahead, let us resolve to remember Dr. King’s words every day. Let us wrap ourselves in his optimism for a better tomorrow and his belief that love really is the answer.

Thank you for your generosity of time, talent and resources during the past year and for so many years. Thank you for the love you have shared with us and those we serve. And, as always, thank you for joining me in asking God to bless those who have so little but inspire so many.

Sincerely,

Mary McLaren Honsel

-- Martin Luther King, Jr.

Crossroads Wish List

Clothing for adults and children
Canned goods and boxed food products
Infant, toddler and adult diapers
Personal hygiene products

Inside This Issue

- Executive Director letter
- Crossroads Wish List
- 2017 Heart of Crossroads Gala
- 2017 Annual Report
- 2017 Volunteer Lists
- Save the date - Founder’s Club Breakfast
- Grey Ghost Detroit ’Roast of the Pig’ Fundraiser
- Board of Trustees and Advisory Board
Guest Speaker - Chuck Gaidica

Chuck Gaidica worked at WDIV-TV, the most highly rated NBC affiliate in the United States. Chuck was the director of meteorology until 2014. He also served as co-host of the Live In the D and on nearly every major televised special on the station including America’s Thanksgiving Parade, Fireworks and more. Chuck’s adventures in life continue as he looks to do good for others, speak at events and lead trips to the Holy Land. He is living proof that it’s never too late to be what you wanted to be in life.
Identification
The lack of identification documents remains one of the biggest barriers our clients face as they work toward more stability in their lives. In some cases we help our clients get through the often difficult task of collecting enough documents to qualify for a Michigan State ID card, so that they can find a job or qualify for training. In other cases many of our clients are able to get into affordable housing subsidized by the federal government, but in order to qualify, families must present a birth certificate for every member of their household. Costs vary by county and state. The state of Michigan charges $34 per vital record, so for a family of four, that is $136 that our clients just don’t have. In 2017, Crossroads spent $41,530 helping our clients purchase identification documents.

General Aid
Imagine the joy you might feel when you land a good job after a long search. Then you find out that you must wear steel-toed boots on your first day of work. When you start out with very little, and your family and friends are also struggling to make ends meet, the cost of work boots or other required tools or uniforms can be daunting. Last year Crossroads spent $28,981 on things including work boots, uniforms, glasses, drug screens and background checks.

Prescriptions
As reported here last year, the expansion of Medicaid in Michigan has helped enormously for the neediest of those we serve. Before this expansion, we had many people seek our help to pay for prescription medicine that they were unable to afford. Their stories were heartbreaking. While the numbers of people seeking help with prescriptions is down significantly, we still see people who need help with their medicine. They may be waiting for their Medicaid to become effective, or they may be seniors on Medicare, with a requirement to pay for a large portion of their prescriptions (sometimes referred to as the “doughnut hole”). In 2017, Crossroads spent $4,357 on prescription medication.

Food
With many thanks to our partners, Gleaners Community Food Bank and Forgotten Harvest, along with many corporations, churches and individuals like you, Crossroads was able to serve thousands of families through our food pantry, giving out 214,302 pounds of food, one bag at a time.

Soup Kitchen
Amazingly, this year Crossroads Soup Kitchen celebrates 40 years of service to those in our community without enough to eat. Sometimes, the meal they get each Sunday is the only meal they will have that day. We are especially grateful to all the generous sponsors of these meals through 2017 and over these last 4 decades. What a wonderful way to serve, and to receive the gifts that those we serve bring to us. It is truly a reciprocal ministry. In 2017, Crossroads served 28,133 meals.

Transportation
For many we serve, finding a job is a big hurdle to overcome. And, once they find work, the next hurdle is getting there and back until they earn enough to pay for their own bus transportation. In some cases, our clients need bus fare to get to important medical appointments, while others are working on qualifying for subsidized housing, and must go to several locations to collect all the documentation that is required to apply and qualify. That is where Crossroads comes in. In 2017, Crossroads spent $42,725 on local bus transportation.

For our brothers and sisters who are stranded in the city, or who are escaping domestic violence, we are sometimes able to purchase a Greyhound bus ticket to get them home, or to a safe haven. In 2017, we spent $2,406 on long distance travel.

Volunteers
We’ve said it before, and we’ll say it again. Volunteers are the HEART of Crossroads, and we couldn’t do what we do without them. We are deeply grateful for those who give of themselves to help others. From their expertise in computer hardware and software, to telephone and heating and cooling repair. From stocking our food pantry, to sorting clothes and organizing our clothing room. From help in web design and marketing and accounting. In 2017 one hundred and nineteen people gave their time in our social service and employment office. And, another 2,609 people gave their time to prepare and serve a meal in our soup kitchen.

Crossroads Employment Office
The ways companies hire and people search for work has changed over the years, and Crossroads Employment Office works to keep up with the changes as we give a hand up to our clients who are searching for work. From doing online applications, to emailing resumes, every day
our employment office is filled with hopeful job applicants. In 2017, Crossroads had 2,814 visits to our resource room (1,804 unduplicated clients). 106 of our clients were placed in jobs. Of these, 59 landed full-time employment with benefits. What a difference this makes in the lives of those we serve and their families!

**Summer Lunch Program**
In 2017, Crossroads Summer Lunch Program completed its eighth year. Some of the kids who were very young when we started the program are teenagers now. It has been a blessing to be able to build relationships with these kids over the years. In 2017, we served 3,074 meals to 2,028 children and 1,046 to their parents. 28 sponsoring groups often brought games and activities to share with the children, making it fun for everyone. Christ Church Grosse Pointe generously made 7-day breakfast kits to be provided to each child participant so that they were able to have breakfast every day all summer.

**Parent Support Program**
All families need and deserve support as they raise their children, and our clients are no exception. The Crossroads Parenting Support Program had another successful year doing this by serving 202 (unduplicated) parents from Jan-June and 196 (unduplicated) parents from July-December. The program offers hour long classes held every Tuesday. Classes address the physical as well as emotional needs of infants and children. The children that attend the available day care are able to experience a learning environment with toys and activities that may be new to some of them. Coloring and using Play Doh, which helps develop fine motor skills and pushing baby dolls in strollers are some favorite activities. While the children are playing, parents are learning about a variety of topics such as the benefits of infant massage, potty training, postpartum depression, as well as infant development. Occasional guest speakers have helped educate the class on lead poisoning prevention, healthy eating, safe sleep and infant CPR. Parents and children enjoyed hands-on activities last year when they dyed eggs (first time for some), made a math activity out of colored beads and glitter calming bottles. These are valuable activities because much can be learned about the nature of their relationship by observing how they interact with one another. In addition to what they learn in class, participants really appreciate and count on the diapers, formula and baby gear we are able to provide.

---

**2017 FOUNDER’S CLUB BREAKFAST**
Guest speaker: Jacques Panis, President, Shinola

Delphine Johnson, Carly Cassleman, Lee Croskey
David Vermiglio, Jacques Panis, Lisa Fitzpatrick and Executive Director, Mary Honsel
Ted Hagan and The Rev. Areeta Bridgemohan

Guests enjoying breakfast
Keynote Speaker Jacques Panis, President Shinola

— 2017 Annual Report Information continued —
2017 INCOME

- Contributions: 31%
- Foundation/Corporate Grants: 48%
- Memorial Bequests: 4%
- Endowment Income: 1%
- Annual Gala/Golf: 14%
- Emergency Food Shelter Program: 2%

TOTAL INCOME: 100%

2017 EXPENSES

- Crossroads Parenting Support Program: 7%
- Soup Kitchen, Counseling & Advocacy: 35%
- East Office: 4%
- Physical & Material Need of Clients: 15%
- Facilities & Maintenance: 12%
- Administration: 11%
- Fundraising: 5%
- Development: 11%

TOTAL EXPENSES: 100%

2017 Crossroads Volunteers

- Michael Adams
- Erin Allen
- Pete Anderson
- Bob Anthony
- Catherine Anthony
- Tyler Arens
- Dave Atkinson
- Lucy Avery-Walk
- Sylvie Azar
- Brendan Battersby
- Pat Battersby
- Sarah Battisten
- Corey Baumgartner
- Jessica Billups
- Bre Blanton
- Elaine Bloom
- Stephanie Boyd
- Patrick Brennan
- David Brish
- Dave Brockman
- Lawrence Carter
- Michael Cassar
- Carolyn Chandrasekar
- Lynn (Zhiling) Chen
- Peter Chintis
- Linda Clew
- John Copas
- Lynette Copas
- Harry Cook
- Jim Copas
- Michelle Conn
- Lucille Dickerman
- Tina Dolton
- Nancy Donnelly
- Payton Dougherty
- Raquel Edwards
- Ryan Eggengerber
- Lucille Dickerman
- Lyndsey Copas
- Jade Daniely
- Lucille Dickerman
- Tina Dolton
- Nancy Donnelly
- Payton Dougherty
- Raquel Edwards
- Ryan Eggengerber
- Eric Feikens
- Rob Feikens
- Cindy Fitzgerald
- Rebecca Fitzgerald
- Danielle Fitzugh
- Christian Flagstaff
- Rosemary Flaherty
- Ayrica Flowers
- Sherry Forster
- April Garabino
- Carolyn Garabino
- Kelly Garabino
- Mary Garlough
- Venecya Gavin
- Charlie Giroux
- Latoria Glenn
- Michael Gregorowicz
- Lauren Guido
- Ted Hagan
- Joanne Hall
- Laise Harper
- Jazmine Harrison
- Cormika Harton
- Nicole Hawkins
- Michael Hayden
- Mary Hazebrook
- George Hendrie
- Frank Hermoz
- Karen Holman
- John Honsel
- Roberta Howell
- Jan Ivinson
- Tom Ivinson
- Clarence Johnson
- David Jueneman
- John Henry Keenan
- Trulee Kent
- Lynn Kurtz
- Chris LaBoo
- Mark Lacombe
- Damien Lanesky
- Shelly Lanesky
- Zoe Lanesky
- Diane Langford
- Austin Leslie
- Mary Lewis-Flowers
- Tyronne Lilley
- Joseph Littlefield
- Jennifer Lux
- Hillary Lytle
- Colton Mallouk
- Joy Marshall
- Mark Martin
- Tom Meslo
- Laura Miller
- Jenda Mills
- Nancy Mitchell
- Sylvia Mitchell
- Michelle Monagin
- Ashley Moss
- Marion Muma
- LeSeur Neal
- Courtney Nelson
- Catherine
- Niedermaier
- Niedermaier
- Greg Niedermaier
- Mike Orr
- Phyllis Osler
- Britta Ottoboni
- Vince Ottoboni
- Sylvia Outlaw
- Jerry Pertunnen
- Mary Ann Pertunnen
- Christina Pizzimenti
- Eric Pope
- Karen Pope
- Leslie Potter
- Earline Power
- Virginia Rice
- Sharice Riley
- Ben Rivard
- Johancy Rivera
- Larrita Robinson
- Mary Rock
- Rhonda Ross
- Lynn Scherer
- Laurie Schewe
- Joe Schillmoeller
- Darlene Schmidt
- Tammy Shannon
- Karen Shirilla
- Rita Smythe
- Carole Sugrue
- Jerry Sugrue
- Janet Toenjes
- Jacob Thomas
- Kathy Tinkler
- Janet Toenjes
- Lena Truite
- Larrita Usher
- Anne Vetter
- Mike Vetter
- Teresa Wakeen
- Diane Walker
- Dale Warnke
- Marie White
- Sheila White
- Cassandra Williams
- Makala Williams
- Brandon Yaney
- Jim Young

And many other friends of Crossroads
2017 Soup Kitchen Sponsors

Amerisure
Anthony Family & Friends
Bittinger Family & Friends
Brightly Twisted & Copeland Girls
C & C Manufacturing
Charles & Yolanda Turner Family & Friends
Christ Church Cranbrook
Christ Church Grosse Pointe
Church of Holy Cross- Novi
Comerica Bank- Detroit
Concentra
Conway McKenzie
Delta Sigma Theta
Family & Friends of Ann Wegrzynowicz
Friends of Crossroads
First Presbyterian Church- Plymouth
First Presbyterian Church- Northville
Friends of St. Andrew- Clawson
Gesu Church- Detroit
Greenfield Presbyterian Church- Berkley
Grosse Pointe Memorial Church- Grosse Pointe Farms
Henry Ford- ENT
Michigan.com
Motor City Casino- Detroit
Nardin Park United Methodist Church- Farmington Hills
North Congregational Church- Farmington Hills
Our Lady Queen of Martyrs- Beverly Hills
Our Lady of Refuge- Orchard Lake
SS. Cyril and Methodius Catholic Church- Detroit
St. George- Milford
St. Joan of Arc- St. Clair Shores
St. John Plymouth/ St. David Southfield
St. Mary in the Hills- Lake Orion
St. Mary Student Parish- Ann Arbor
St. Michael Episcopal- Grosse Pointe Woods
St. Owen Catholic Church- Bloomfield Hills
St. Patrick Episcopal- Madison Heights
St. Paul Presbyterian- Livonia
St. Thomas More- Troy
Stapleton Family
Transfiguration Church- Southfield
Trinity Health- Livonia
University of Michigan Nurses
Weaver Media

2017 Summer Lunch Program Sponsors

Academy of the Sacred Heart
Aja Gregorowicz
Amy Grenier and Family
Anne Vetter and Friends
Carolyn Gamble and Family
Community Bible School (Katy Knoer)
EMC Corporation
Episcopal Diocese of Michigan
Gentherm
Grace Church Port Huron
Grosse Pointe Rotary
Hartford Memorial Church Detroit
Huron Capital
Janice Van de Putte and Family
Jim Veit
Johnson & Johnson
Mark Lacombe and Friends
Mark Richter and Family
Nicole Watters-Harris
Ralph and Karen Holman
Shelly Lanesky and Family
Shinola
St. Ambrose Catholic Church
St. Lucy’s Catholic Church
St. Paul’s Presbyterian
Victory Baptist Church Detroit
Virginia Rice
Youth Works

2017 Food Contributors

Joanne & Mary Bectom-Dickerson
Bloomfield High School
Christ Episcopal Church-Detroit
Christ Episcopal Church-Grosse Pointe
K.C. Day
Detroit Outreach
First Presbyterian
First Unitarian Universalist Church of Detroit
Forgotten Harvest
Shirley Fortune
Gleaners
Grosse Pointe Congregational Church
Grosse Pointe Memorial Church
Grosse Pointe Unitarian Church
Grosse Pointe Woods Presbyterian Church
Eloyce Hayes
Hillside Elementary School
Inkwell Detroit
Lear Corporation
Living Hope EPC-Grosse Pointe
Old Pathway Church
Otis
Our Lady of Perpetual Help
Panera Bread
Darlene Schmidt
SS. Cyril and Methodius
St. Ambrose Catholic Church- Grosse Pointe Farms
St. John Episcopal Church- Detroit
St. John Episcopal Church- Plymouth
St. Mary Northville
St. Michael Episcopal- Grosse Pointe Woods
St. Owens- Bloomfield Hills
St. Paul Lutheran- Grosse Pointe Farms
St. Theo
United States Postal Service
University Liggett Middle School
Barbara Wasilewski
Mike & Anne Vetter- Civic Concern
Grey Ghost Detroit ‘Roast of the Pig’ Fundraiser

Amy Ford, Anthony Salvatore and Theresa Gravlin
Fred Lumpkin, Karen Lumpkin and Mike Khoury

Elaine Anthony, Ralph Anthony, Marlene Warnke and Dale Warnke
John Honsel and Jack Broderick checking on the main course

Grey Ghost team working hard in the Soup Kitchen
Grey Ghost Pastry Chef Jessica Chaney

Gretchen Vermiglio, Stephanie Leon and Melissa Burnham
Ron Richey, Nancy Mitchell and Matthew Haase

David Vermiglio and Development Director Ashliegh Mitchell getting the show started
If you have plastic grocery bags that you no longer need, donate them to Crossroads!